

Message Text

UNCLASSIFIED

PAGE 01 BEIRUT 02765 170834Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----125410 181420Z /75

R 170500Z MAY 78
FM AMEMBASSY BEIRUT
TO USDOC WASHDC
AMEMBASSY ATHENS
AMEMBASSY CAIRO
AMEMBASSY JIDDA
INFO SECSTATE WASHDC 8000

UNCLAS BEIRUT 2765

ATHENS FOR RTDO KINNEAR

E.O. 11652: N/A

TAGS: BEXP, BTIO, LE

SUBJECT: EARLY ALERT: INVITATION TO BID ON EXPANSION BEIRUT
AIRPORT TERMINAL

1. DIRECTOR GENERAL CIVIL AVIATION FOR LEBANON INFORMED EMBASSY 5/16 THAT O/A JUNE 5 INVITATION FOR BIDS FOR CONSTRUCTION OF NEW BEIRUT AIRPORT TERMINAL FACILITIES WILL BE PUBLISHED. THERE IS OPPORTUNITY HERE FOR U.S. PARTICIPATION. ACCORDING TO DGCA, SCOPE OF PROJECT, APPROXIMATELY LL 100 MILLION (US \$35 MILLION) OVER FOUR YEARS, EXCEEDS PROJECT FINANCING CAPACITY OF LEBANESE CONTRACTORS. DGCA WILL BE SEEKING FOREIGN CONSTRUCTION FIRM TO OPERATE JOINTLY WITH LEBANESE CONTRACTOR (S), ORGANIZE AND BE RESPONSIBLE FOR PROJECT, AND ASSIST WITH CONSTRUCTION FINANCING.

2. COMMENT: DGCA SEEKS FROM FOREIGN PARTICIPANT ORGANIZATIONAL, MANAGERIAL AND QUALITY CONTROL EXPERTISE IN ORDER TO INTEGRATE AND GUARANTEE PERFORMANCE OF LOCAL CONTRACTORS. EMBASSY BELIEVES FINANCING IS A MINOR PROBLEM. AIRPORT RENOVATION IS FUNDED BY DECREE LAW AS PART OF GOL BUDGET. LEBANON'S BANKS ARE HIGHLY LIQUID AT PRESENT AND WE BELIEVE A REPUTABLE, LARGE U.S. CONTRACTOR
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WOULD HAVE LITTLE DIFFICULTY IN OBTAINING WORKING FUNDS AT ATTRACTIVE INTEREST RATES FROM ANY OF THE LARGE U.S. OR LEBANESE BANKS IN BEIRUT. END COMMENT.

3. EMBASSY STRONGLY RECOMMENDS CONSIDERATION OF THIS JOINT VENTURE OPPORTUNITY OF INTEREST SHOULD BE ADDRESSED TO DIRECTOR GEN'L CIVIL AVIATION MR. ZUHAIR BEYDOUN, DGCA, BEIRUT INTERNATIONAL

AIRPORT, BEIRUT, LEBANON W/COPY TO EMBASSY ECON OFFICER.

4. ACTION REQUESTED: USDOC AND EMBASSY ADDRESSEES PASS SUBSTANCE
THIS MESSAGE TO FIRMS WHO MIGHT WISH TO EXPLORE THE MATTER.
LANE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BEIRUT02765
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780209-0706
Format: TEL
From: BEIRUT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780551/aaaabreu.tel
Line Count: 67
Litigation Code IDs:
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 77303e9c-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 09 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2671423
Secure: OPEN
Status: NATIVE
Subject: EARLY ALERT: INVITATION TO BID ON EXPANSION BEIRUT AIRPORT TERMINAL
TAGS: BEXP, BTIO, LE
To: COM ATHENS
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/77303e9c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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